

# **Arrow Primary Infrastructure Fund**

ARSN 110813851

Annual report - for the year ended 30 June 2015

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## Annual report - 30 June 2015

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These financial statements cover Arrow Primary Infrastructure Fund and the financial statements are presented in Australian currency.

The Responsible Entity of Arrow Primary Infrastructure Fund as at 30 June 2015 was Arrow Funds Management Limited (ACN 146 671 276) and its registered office is at:

Arrow Funds Management Limited Level 25, 360 Collins Street Melbourne VIC 3000

## **Directors' report**

The directors of Arrow Funds Management Limited (ACN 146 671 276), the Responsible Entity of the Arrow Primary Infrastructure Fund (the "Fund") at the date of this report, present their report together with the financial statements of the Fund for the year ended 30 June 2015.

#### **Directors**

The following persons held office as directors of Arrow Funds Management Limited during the year or since the end of the year and up to the date of this report:

Andrew Ashbolt

Matthew Reid

Murray Jones

Gerald O'Byrne (Alternative director for Matthew Reid), appointed 14 July 2014

#### **Principal activities**

The Fund is an open ended, unlisted property trust with investments in geographically diverse property and infrastructure assets used in the primary production industry.

The Fund owns 16 properties which are leased to leading Australian primary production companies involved in the poultry meat, almond, mango and citrus industries. The average weighted lease expiry at 30 June 2015 was 14.18 years.

There were no significant changes in the nature of the Fund's activities during the year.

#### Review of operations

#### 1. Results

The performance of the Fund was as follows:	30 June 2015	30 June 2014
	\$	\$
Net profit for the year	9,263,839	8,955,699
Normalised earnings per unit (cents per a unit) (1)	8.11	7.66
Distribution paid and payable	7,748,922	3,636,169
Distribution (cents per unit)	7.10	6.00

(1) Normalised earnings exclude statutory non-operating accounting adjustments such as accounting for fair value movements in property valuations and other financial assets, straight line lease accounting and other non-cash items such as amortisation of debt establishment fees

The main factors contributing to the profit for the year were:

- property rental income of \$13.9 million, an increase of 58% due to the additional properties acquired in July 2014:
- an increase in the fair value of properties of \$2.3 million compared to their carrying values the previous year;
- although average bank borrowings increased by \$24.8 million, the Fund benefited from lower interest rates (average rate 4.1% vs last year 5.7%);
- administrative costs of running the Fund were down 41% compared to the previous year to \$0.3 million as last year's figure included preparatory costs associated with the capital raising and property acquisitions;
- a net loss of \$1.8 million due to the impact of reduced future interest rates on the marked to market value of the Fund's interest rate derivatives.

#### Review and results of operations (continued)

#### 2. Value of Fund's Assets

	30 June	30 June
	2015	2014
	\$	\$
Net assets attributable to unitholders (i)	73,079,685	39,303,703
Net tangible asset ("NTA") per unit (ii)	0.6325	0.6485

- (i) The value of the Fund's assets and liabilities is derived using the basis disclosed in note 2 of the financial statements.
- (ii) Water licences of \$8.269 million (2014: \$7.458 million) have been included in the calculation of NTA as they are considered an integral part of the Fund's property assets which are leased to tenants, and they are also included in the overall property valuations provided by independent valuers. If water licences are excluded the NTA would be \$0.5610 (2014: \$0.5255).

## 3. Capital Raising & Acquisitions

On 10 June 2014 a Public Offer was made to raise up to \$40 million of new equity in the Fund, to assist with the purchase of five major poultry properties on a sale and leaseback basis with Baiada Poultry Pty Ltd. The five properties were acquired on 31 July 2014 at a total cost of \$57.6 million and new long term leases commenced. The Public Offer remained open until it was fully subscribed on 15 May 2015.

At the end of the financial year there were a total of 476 unitholders in the Fund compared with 478 at 30 June 2014.

#### 4. Disposals

On 15 October 2014 the sale of the Fund's Treviso Farm 3 vineyard settled at the recorded book value. There were no asset disposals during the year.

## 5. Withdrawal Facility

During the year Arrow ran three separate Withdrawal Offers, to provide liquidity to existing unitholders in the Fund. A total of \$7.8 million was paid out to 147 unitholders, whose units were redeemed. A similar number of new investors subscribing via the Public Offer meant that the number of unitholders in the Fund remained almost the same.

#### 6. Debt facilities

At the end of the previous year, new debt facilities totalling \$80.2 million were negotiated with the Commonwealth Bank of Australia (CBA) and commenced on 31 July 2014 at the same time of the above property acquisitions. Additional interest rate cover was also taken out to reduce the Fund's exposure to future increases in interest rates.

The new debt facility initially had a 3 year term, however, in June 2015 it was extended for a further year and now matures on 31 July 2018.

During the year the Fund hedged approximately 55% of its interest rate exposure by taking out forward interest rate contracts at fixed rates. On 25 April 2015 the rates on the two longer term contracts were renegotiated and reset to the then lower market rates, resulting in a payment by the Fund of \$2.4 million. As at 30 June 2015 the Fund had forward interest rate contracts totalling \$52.5 million, with fixed interest rate cover at 2.25% (against BBSY) out to 16 July 2019. The marked to market of the Fund's future interest rate contracts as at 30 June 2015 showed an unrealised gain of \$0.3 million (2014: unrealised loss of \$0.2 million).

## Significant changes in state of affairs

In the opinion of the directors, other than the matters identified in this report, there were no other significant changes in the state of affairs of the Fund that occurred during the financial year.

## Matters subsequent to the end of the financial year

On 19 June 2015 the responsible entity entered into a non-binding Terms Sheet to acquire and lease back a free range egg farm which is being developed in New South Wales. It is likely that this transaction will be settled in late August 2015 at a purchase price of \$5.9 million. Funding for this acquisition and future capital expenditure of approximately \$4.5 million will come from the Fund's existing facility with the Commonwealth Bank of Australia.

The Directors are not aware of any other matter or circumstance that has arisen since 30 June 2015 that has significantly affected, or may significantly affect, the Fund's operations, the results of those operations or the state of the affairs of the Fund in future financial years, other than those matters stated in this report.

Arrow Primary Infrastructure Fund
Directors' report
30 June 2015
(continued)

#### Likely developments and expected results of operations

The Fund will continue to be managed in accordance with the investment objectives and guidelines as set out in the governing documents of the Fund and in accordance with the provisions of the Fund Constitution.

The future results of the Fund's operations will be affected by a number of factors, including interest rates and the performance of investment markets in which the Fund invests. Investment performance is not guaranteed and future returns may differ from past returns. As investment conditions change over time, past returns should not be used to predict future returns.

#### Indemnification and insurance of officers and auditors

During the year, the Responsible Entity has paid insurance premiums to insure each of the directors and officers of the Responsible Entity of the Fund against liabilities for costs and expenses incurred by them in defending any legal proceedings arising out of their conduct while acting in the capacity of the Responsible Entity other than conduct involving a wilful breach of duty in relation to the Responsible Entity.

The contract of insurance prohibits disclosure of the nature of the liability covered and the amount of the premium.

The Responsible Entity has not otherwise, during or since the end of the financial year indemnified or agreed to indemnify an officer or auditor of the Responsible Entity or of any related body corporate against a liability incurred as such by an officer or auditor.

## Fees paid to and interests held in the Fund by the Responsible Entity or its associates

Fees paid to the Responsible Entity, its directors or associates out of Fund property during the year are disclosed in note 18 to the financial statements.

The interest in the Fund held by the Responsible Entity, its directors or associates as at the end of the financial year is also disclosed in note 18 to the financial statements.

#### Interests in the Fund

There were 68.6 million new units issued in the Fund and 13.7 million units redeemed during the year, as disclosed in note 16 to the financial statements. As at the date of this report there are 115.5 million units on issue compared to 60.6 million as at 30 June 2014.

## **Environmental regulation**

The Fund is subject to environmental regulations consistent with other primary industry land holders. There were no breaches notified during the year.

#### Auditor's independence declaration

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A copy of the Auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out on page 4.

This report is made in accordance with a resolution of directors.

Andrew Ashbolt

Director

Melbourne 12 August 2015



The Rialto, Level 30 525 Collins St Melbourne Victoria 3000

Correspondence to: GPO Box 4736 Melbourne Victoria 3001

T +61 3 8320 2222 F +61 3 8320 2200 E info.vic@au.gt.com W www.grantthornton.com.au

# Auditor's Independence Declaration To the Directors of Arrow Funds Management Limited, the Responsible Entity of Arrow Primary Infrastructure Fund

In accordance with the requirements of section 307C of the Corporations Act 2001, as lead auditor for the audit of Arrow Primary Infrastructure Fund for the year ended 30 June 2015, I declare that, to the best of my knowledge and belief, there have been:

- a no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- b no contraventions of any applicable code of professional conduct in relation to the audit.

GRANT THORNTON AUDIT PTY LTD

Chartered Accountants

Grant Thornton

Michael Climpson Partner

elellingson

Melbourne, 12 August 2015

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## Statement of profit or loss and other comprehensive income

	Notes	30 June 2015 \$	30 June 2014 \$
Revenue			
Property rental	4	13,898,578	8,749,631
Interest	4	160,410	103,956
Net gain on change in fair value of derivative financial instruments		545,022	84,926
Revaluation of investment properties	11	723,806	(44,510)
Revaluation of agricultural assets	13	809,508	4,371,703
Reversal of impairment - water rights		810,492	-
Other operating income	4	1,202	15,000
Total net investment income		16,949,018	13,280,706
Expenses			
Direct property expenses		(576,044)	(220,670)
Responsible Entity's management fees		(1,371,383)	(796,959)
Custodian fees		(44,991)	(39,317)
Other administration expenses		(299,281)	(505,908)
Realised Loss on derivative financial instruments		(2,374,548)	-
Finance costs	5	(3,018,932)	(2,762,153)
Total expenses		(7,685,179)	(4,325,007)
Net profit for the year		9,263,839	8,955,699
Other comprehensive income		-	-
Total comprehensive income		9,263,839	8,955,699
Total comprehensive income for the year is attributable to:			
Unitholders of Arrow Primary Infrastructure Fund		9,263,839	8,955,699

The above statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes.

## Arrow Primary Infrastructure Fund Statement of financial position As at 30 June 2015

## Statement of financial position

	Notes	30 June 2015 \$	30 June 2014 \$
ASSETS	140103	Ψ	Ψ
Current assets			
Cash and cash equivalents	8	4,390,951	1,567,049
Trade and other receivables	9	2,600	1,517,462
Total current assets		4,393,551	3,084,511
Non-current assets			
Derivative financial instruments	10	306,322	-
Investment properties	11	112,326,430	54,036,430
Intangible assets	12	8,268,792	7,458,300
Agricultural assets	13	17,484,778	16,675,270
Total non-current assets		138,386,322	78,170,000
Total assets		142,779,873	81,254,511
LIABILITIES Current liabilities			
Trade and other payables	14	3,867,143	375,696
Distributions payable	7	2,087,855	936,413
Total current liabilities		5,954,998	1,312,109
Non-current liabilities			
Derivative financial instruments	10	-	238,699
Interest bearing liabilities	15	63,745,190	40,400,000
Total non-current liabilities		63,745,190	40,638,699
Total liabilities		69,700,188	41,950,808
Net assets		73,079,685	39,303,703
Equity			
Contributed equity	16	87,564,724	55,303,659
Accumulated losses	17	(14,485,039)	(15,999,956)
Total equity		73,079,685	39,303,703

The above statement of financial position should be read in conjunction with the accompanying notes.

## Statement of changes in equity

	Notes	Contributed equity	(Accumulated losses)	Total equity \$
Balance at 1 July 2013		55,303,659	(21,319,486)	33,984,173
Profit for the year		-	8,955,699	8,955,699
Total comprehensive income for the year Transactions with owners in their			8,955,699	8,955,699
capacity as owners: Distributions to unitholders	7		(3,636,169)	(3,636,169)
Balance at 30 June 2014		55,303,659	(15,999,956)	39,303,703
		Contributed equity	(Accumulated losses)	Total equity
Balance at 1 July 2014		equity	losses)	
Balance at 1 July 2014  Profit for the year		equity \$	losses) \$	\$
-	wners:	equity \$	losses) \$ (15,999,956)	39,303,703
Profit for the year  Total comprehensive income for the year	wners:	equity \$	(15,999,956) 9,263,839	\$ 39,303,703 9,263,839
Profit for the year  Total comprehensive income for the year  Transactions with owners in their capacity as or	wners: 7	equity \$ 55,303,659 -	(15,999,956) 9,263,839	\$ 39,303,703  9,263,839  9,263,839

## Statement of cash flows

	Notes	30 June 2015 \$	30 June 2014 \$
Cash flows from operating activities			
Property rental receipts		18,457,508	9,618,935
Payments to suppliers		(3,308,593)	(2,385,399)
Interest received		163,743	112,169
Finance costs paid		(2,843,280)	(2,585,935)
Net cash inflow from operating activities	19	12,469,378	4,759,770
Cash flows from investing activities			
Proceeds from sale of investment property		1,380,924	-
Payment for the redemption of derivative financial instruments		(2,374,548)	-
Payments for investment properties		(57,592,511)	(168,297)
Net cash outflow from investing activities		(58,586,135)	(168,297)
Cash flows from financing activities			
Repayment of borrowings		-	(4,917,460)
Proceeds of borrowings		23,277,074	-
Proceeds from issue of units (net of capital raising costs)		40,062,510	-
Payment of redemption of units		(7,801,445)	-
Distributions paid to unitholders		(6,597,480)	(3,457,291)
Net cash inflow/(outflow) from financing activities		48,940,659	(8,374,751)
Net increase/(decrease) in cash and cash equivalents		2,823,902	(3,783,278)
Cash and cash equivalents at the beginning of the financial year		1,567,049	5,350,327
Cash and cash equivalents at the end of the year	8	4,390,951	1,567,049

## Notes to the financial statements

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#### 1 General information

These financial statements cover Arrow Primary Infrastructure Fund which is an unlisted managed investment scheme registered and domiciled in Australia.

The Responsible Entity of the Fund during the financial year Arrow Funds Management Limited ("Arrow").

The financial statements were authorised for issue by the directors of Arrow on 12 August 2015. The directors of Arrow have the power to amend and reissue the financial statements.

## 2 Summary of significant accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented, unless otherwise stated.

#### (a) Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and interpretations issued by the Australian Accounting Standards Board and the *Corporations Act 2001*. Arrow Primary Infrastructure Fund is a for-profit unit trust for the purpose of preparing the financial statements.

The financial report has been prepared on an accruals and historical cost basis except for non-current assets classified as held for sale, investment property, agricultural assets, financial assets at fair value through profit or loss and derivative financial instruments which are measured at fair value. Cost is based on the fair value of consideration given in exchange for assets. Comparative information is reclassified where appropriate to enhance comparability.

Compliance with International Financial Reporting Standards

The financial statements of the Fund comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

#### (b) Investment property

Investment property is real estate investments held to earn long-term rental income and for capital appreciation. Investment properties are carried at fair value determined either by the Directors or independent valuers with changes in fair value recorded in the profit or loss. Investment properties are not depreciated.

Land and buildings (including integral plant and equipment) that comprise investment property are not depreciated. The carrying amount of investment properties may include the cost of acquisition, additions, refurbishments, redevelopments, improvements, lease incentives, assets relating to fixed increases in operating lease rental in future periods and borrowing costs incurred during the construction period of qualifying assets.

Although integral components of investment property, water licences and agricultural assets are recognised separately as intangible assets and agricultural assets respectively. Accordingly, investment property includes only land and infrastructure.

Investment properties are valued at fair value, being the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal (or most advantageous) market at the measurement date under current market conditions.

The Responsible Entity may determine the requirement for a valuation at any time but has adopted a valuation program that provides for each property to be independently valued by suitably qualified valuers at least once every three years. Changes in market conditions may necessitate more frequent independent revaluations of properties.

The present value of net future cash flow projections are based on reliable estimates of future cash flows, derived from existing lease contracts, and (where possible) from external evidence such as current market rents for similar properties in the same location and condition, and using discount rates that reflect current market assessments of the uncertainty in the amount and timing of cash flows.

## (b) Investment property (continued)

The capitalisation of net rental income projections are based on properties' estimated net market income, which is assumed to be a level annuity in perpetuity, and a capitalisation rate derived from analysis of market evidence. Reversions associated with short-term leasing risks/costs, incentives and capital expenditure may be deducted from the capitalised net income amount.

The principal assumptions underlying independent valuations of fair value include those related to the amount of contractual rentals, maintenance and capital expenditure requirements, and appropriate discount rates. The expected future market rentals are based on current market rentals.

A direct comparison approach involves the advice from an approved external valuer to make an assessment of fair value based on market sales evidence and the current status of the individual property.

## (c) Agricultural assets

Agricultural assets are measured at fair value less estimated point of sale costs. Gains or losses arising from change in the fair value of agricultural assets are recognised in the statement of comprehensive income.

The investment properties which include agricultural assets are subject to long term leases. These properties are carried at independent valuations. The capitalisation of future cash flows method and the direct comparison summation method of valuation are used to determine the fair value less estimated point of sale costs of the agricultural assets based on the nature of tenants long term leases.

The valuation of investment properties which include agricultural assets and water licences is assessed on an aggregate basis and the independent valuer may or may not separate the valuation into components which are required to be separately disclosed in the financial statements in order to meet Australian Accounting Standards. The carrying amount of each component of property is determined by independent valuers. Refer to Note 2(p) for further information.

## (d) Intangible assets

Water licences are recognised at cost less impairment losses. Water licences have an indefinite useful life and are thus not subject to amortisation but are tested for impairment by comparing their recoverable amount with their carrying amount. Water licences are tested for impairment annually or whenever there is an indication that the intangible asset may be impaired.

#### (e) Assets held for sale

Assets are classified as held-for-sale when a sale is considered highly probable and their carrying amount will be recovered principally through a sale transaction rather than through continued use. Assets classified as held-for-sale are separated from the other assets in the balance sheet.

Assets classified as held-for-sale are measured at the lower of their carrying amount and fair value less costs to sell. Changes to fair value are recorded in the statement of comprehensive income.

## (f) Impairment of assets

Intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value-in-use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cash-generating units). Non-financial assets other than goodwill that have suffered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

#### (g) Revenue

Rental income from operating leases is recognised as income on a straight-line basis over the lease term. Where a lease has fixed annual increases, the total rent receivable over the operating lease is recognised as revenue on a straight-line basis over the lease term. This results in more income being recognised early in the lease term and less late in the lease term compared to the lease conditions. The difference between the lease income recognised and the actual lease payments received is shown within the fair value of the investment property on the balance sheet.

Contingent rents based on the future amount of a factor that changes other than with the passage of time, are only recognised when contractually due.

Interest income is recognised in the statement of comprehensive income using the effective interest rate method.

Other income is recognised when the right to receive the revenue has been established.

All income is stated net of goods and services tax (GST).

#### (h) Financial instruments

#### (i) Classification

Derivative financial instruments such as forward contracts, options and interest rate swaps are included under this classification. The Fund does not designate any derivatives as hedges in a hedging relationship.

Financial instruments are designated at fair value through profit or loss at inception and their performance evaluated on a fair value basis in accordance with the Fund's documented investment strategy. The Fund's policy is for the Responsible Entity to evaluate these financial instruments on a fair value basis using related financial information

#### (ii) Recognition/derecognition

Financial assets and financial liabilities are recognised on the date the Fund becomes party to the contractual agreement (trade date) and the Fund recognises changes in fair value of the financial assets or financial liabilities from that date.

Investments are derecognised when the right to receive cash flows from the investments have expired or the Fund has transferred substantially all risks and rewards of ownership.

## (iii) Measurement

Financial assets and liabilities held at fair value through profit or loss:

At initial recognition, financial assets are initially recognised at fair value. Transaction costs of financial assets carried at fair value through profit or loss are expensed in the profit or loss.

The fair value of financial assets and liabilities traded in active markets is subsequently based on their quoted market prices at the end of the reporting period without any deduction for estimated future selling costs. The quoted market price used for financial assets held by the Fund is the current bid price and the quoted market price for financial liabilities is the current asking price.

The fair value of financial assets and liabilities that are not traded in an active market are determined using valuation techniques. Accordingly, there may be a difference between the fair value at initial recognition and amounts determined using a valuation technique. If such a difference exists, the Fund recognises the difference in profit or loss to reflect a change in factors, including time, that market participants would consider in setting a price.

Further detail on how the fair values of financial instruments are determined is disclosed in note 3(d).

## Loans and receivables:

Loan assets are measured initially at fair value plus transaction costs and subsequently amortised using the effective interest rate method, less impairment losses if any. Such assets are reviewed at the end of each reporting period to determine whether there is objective evidence of impairment.

If evidence of impairment exists, an impairment loss is recognised in profit or loss as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the original effective interest rate.

If in a subsequent period the amount of an impairment loss recognised on a financial asset carried at amortised cost decreases and the decrease can be linked objectively to an event occurring after the write-down, the write-down is reversed through profit or loss.

## (h) Financial instruments (continued)

#### (iv) Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

#### (i) Cash and cash equivalents

For the purpose of presentation in the statement of cash flows, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short term, highly liquid investments with original maturities of three months or less from the date of acquisition that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

#### (j) Income tax

Under current legislation, the Fund is not subject to Australian income tax provided its taxable income is fully distributed to unitholders.

#### (k) Distributions

In accordance with the Fund Constitution, the Fund distributes income adjusted for amounts determined by the Responsible Entity. The distributions are recognised within the balance sheet and statement of changes in equity as a reduction in accumulated profit/(losses).

#### (I) Receivables

Receivables may include amounts for rent and interest. Interest is accrued at the end of each reporting period from the time of last payment. Amounts are generally received within 30 days of being recorded as receivables.

Collectability of trade receivables is reviewed on an ongoing basis. Debts which are known to be uncollectible are written off by reducing the carrying amount directly. An allowance account (provision for impairment of trade receivables) is used when there is objective evidence that the Fund will not be able to collect all amounts due according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganisation, and default or delinquency in payments (more than 30 days overdue) are considered indicators that the trade receivable is impaired. The amount of the impairment allowance is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. Cash flows relating to short term receivables are not discounted if the effect of discounting is immaterial.

The amount of the impairment loss is recognised in profit or loss within other expenses. When a trade receivable for which an impairment allowance had been recognised becomes uncollectible in a subsequent period, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against other expenses in profit or loss.

#### (m) Provisions

A provision is recognised when the Fund has a legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and the amount can be reliably estimated. Provisions are measured at the present value of the Responsible Entity's best estimate of the expenditure required to settle the present obligation at the end of the reporting period. The discount rate used to determine the present value reflects current market assessments of the time value of money and the risks specific to the liability.

#### (n) Applications and redemptions

Applications received for units in the Fund are recorded net of any entry fees payable prior to the issue of units in the Fund. Redemptions from the Fund are recorded gross of any exit fees payable after the cancellation of units redeemed.

## (o) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of the GST incurred is not recoverable from the relevant taxation authority. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense.

Receivables and payables in the statement of financial position are shown inclusive of GST.

The net amount of GST recoverable from, or payable to, the taxation authority is included with other receivables and payables in the balance sheet.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to the taxation authority, are presented as operating cash flows.

## (p) Critical accounting estimates and judgements

The Fund makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates are continually evaluated and based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### (i) Critical judgements in applying the accounting policies - Interest rate swaps

The Fund follows the guidance in AASB 139: Financial Instruments: Recognition and Measurement in accounting for interest rate swaps as financial assets or financial liabilities at fair value through profit or loss (classified as held for trading). All the interest rate swaps are entered into to hedge interest rate risks by converting floating rate debt to fixed interest rates. The Directors of the Responsible Entity have decided not to follow the documentation and other requirements of AASB 139 that are necessary in order to classify the interest rate swaps as cash flow hedges. This has had the effect of recognising movements of the interest rate swaps in the statement of comprehensive income rather than equity.

## (ii) Fair value of investment properties and agricultural assets

Fair value of investment property and agricultural assets are the prices at which the property could be exchanged between knowledgeable, willing parties in an arm's length transaction. A "willing seller" is not a forced seller prepared to sell at any price. Investment property and agricultural assets are revalued at the end of each reporting period to reflect their fair value according to the Fund's accounting policy on valuing assets and applying generally accepted valuation criteria, methodology and assumptions. Assumptions used in determining fair value have been disclosed in Note 10 and 12.

## (iii) Determination of components of agricultural properties

The Fund has a policy of obtaining periodic independent valuations for all properties. Generally, independent valuer advice is sought on the separate valuation components of each property: investment property, agricultural assets and water licences, which are required by Australian Accounting Standards to be separately disclosed in the financial statements. Where an independent valuer does not separate the valuation into the various components, the valuation is split between investment property and agricultural assets with reference to the independent valuation data for similar properties.

Unless specifically detailed in a contract of sale, the proceeds on disposal of a property in the Fund is calculated on a proportional basis according to the carrying value of each component.

## (q) New accounting standards and interpretations

Certain new accounting standards and interpretations have been published that are not mandatory for 30 June 2014 reporting periods. The Fund has not adopted these standards/interpretations. The Fund's assessment of the impact of relevant new standards and interpretations is set out below:

Standard/Interpretation	Impact	Effective annual reporting periods beginning on or after	Expected to be initially applied in the financial year ending
AASB 9 Financial Instruments (December 2014)	AASB 9 Financial Instruments addresses the classification, measurement and derecognition of financial instruments.  The standard allows an irrevocable election on the initial recognition to present gains or losses on investments in equity instruments that are not held for trading in other comprehensive income (instead of in profit or loss).  The Fund has not yet decided when to adopt AASB 9. Management does not expect this will have a significant impact on the Fund's financial statements as a result of applying the revised rules.	1 January 2018	30 June 2019
AASB 2014-6 Amendments to Australian Accounting Standards – Agriculture: Bearer Plants	AASB 2014-6 defines bearer plants and requires bearer plants to be accounted for as property, plant and equipment within the scope of AASB 116 Property, Plant and Equipment instead of AASB 141 Agriculture.  The Fund has not yet decided when to adopt AASB 2014-6.	1 January 2016	30 June 2017

There are no other standards that are not yet effective and that are expected to have a material impact on the Fund in the current or future reporting periods and on foreseeable future transactions.

## (r) Working capital deficiency

As presented in the Statement of Financial Position, the Fund's current liabilities exceed its current assets by \$1.56 million. Current liabilities include rental income received in advance of \$2.84 million and distributions payable of \$2.09 million, and having regard to the ongoing profitability of the Fund, the directors are satisfied the Fund will continue to be able to pay its debts as and when they fall due.

## 3 Financial risk management

The Fund's investing activities expose it to various types of risk that are associated with the financial instruments and markets in which it invests. The most important types of financial risk to which the Fund is exposed to are market risk, credit risk and liquidity risk. The exposure to each of these risks, as well as the Fund's policies and processes for managing these risks are described below.

## 3 Financial risk management (continued)

#### (a) Market risk

Market risk embodies the potential for both loss and gains and includes currency risk, interest rate risk and other price risk. The Fund's strategy on the management of investment risk is driven by the Fund's investment objective. The Fund's market risk is managed as required by the Responsible Entity in accordance with the investment guidelines as outlined in the Fund's Product Disclosure Statement.

#### (i) Price risk

Arrow Funds Management Limited, the Responsible Entity of the Fund, has undertaken not to charge a number of fees that it may become entitled to charge under the Fund's Constitution, being the withdrawal fee, asset acquisition fee, asset disposal fee and the performance fee. Accordingly, the Fund is not exposed to price risk in relation to fees.

## (ii) Cash flow and fair value interest rate risk

The Fund's cash and cash equivalents, floating rate borrowings and interest rate swaps expose it to a risk of change in the fair value or future cash flows due to changes in interest rates. The specific interest rate exposures are disclosed in the relevant notes to the financial statements.

The Fund hedges a portion of its exposure to changes in interest rates on variable rate borrowings by using floating-to-fixed interest rate swaps. By hedging against changes in interest rates, the Fund has limited its exposure to changes in interest rates on its cash flows. The portion that is hedged is set by the Responsible Entity and is influenced by the hedging requirements of the Fund's debt facility, and the market outlook. The Responsible Entity ensures the maturity of individual swaps does not exceed the expected life of the underlying assets.

The Fund's exposure to interest rate risk at reporting date, including its sensitivity to changes in market interest rates that were reasonably possible, was as follows:

Financial coasts	2015 \$	2014 \$
Financial assets  Cash and cash equivalents - floating interest rate	4,390,951	1,567,049
Cash and Cash equivalents - hoating interest rate	4,390,931	1,307,049
Financial liabilities		
Derivative financial instruments (notional principal amount) - fixed rate		
- interest rate swaps	84,000,000	31,500,000
<ul> <li>Interest bearing liabilities - floating interest rate</li> </ul>	(63,900,000)	(40,400,000)
	(20,100,000)	(8,900,000)
Net exposure to interest rate risk	(24,490,951)	(7,332,951)
Sensitivity of profit or loss to movements in market interest rates for derivative instruments with fair value risk:		
Market interest rate increased by 100 basis points (2014: 100 bp)	(2,007,500)	(257,100)
Market interest rate decreased by 100 basis points (2014: 100 bp)	2,007,500	257,100
Sensitivity of profit or loss to movements in market interest rates for financial instruments with cash flow risk:		
Market interest rate increased by 100 basis points (2014: 100 bp)	(244,910)	(73,330)
Market interest rate decreased by 100 basis points (2014: 100 bp)	244,910	73,330

The interest rate range for sensitivity purposes has been determined using the assumption that interest rates changed by +/- 100 basis points (1.0%) from year end rates with all other variables held constant. In determining the impact of an increase/decrease in equity to unitholders arising from market risk the Responsible Entity has considered prior period and expected future movements of the portfolio information in order to determine a reasonable possible shift in assumptions.

## 3 Financial risk management (continued)

#### (b) Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge its obligation and cause the other party to incur a financial loss.

The Fund's maximum credit risk exposure at balance date in relation to each class of recognised financial asset, other than equity and derivative financial instruments, is the carrying amount of those assets as indicated in the balance sheet. This does not represent the maximum risk exposure that could arise in the future as a result of changes in values, but best represents the current maximum exposure at reporting date.

	2015 \$	2014 \$
Cash at bank Trade receivables (net of impairment) Other receivables	4,390,951 - 2,600	1,567,049 17,120 3,333
Maximum exposure to credit risk	4,393,551	1,587,502

The Responsible Entity manages credit risk and the losses which could arise from default by ensuring that parties to contractual arrangements are of an appropriate credit rating, or do not show a history of defaults. Financial assets such as cash at bank and interest rate swaps are held with high credit quality financial institutions (rated equivalent A or higher by the major rating agencies). Tenants for each of the properties held by the Fund are assessed for creditworthiness before commencing a lease, and if necessary rental guarantees are sought before tenancy is approved. Loans and receivables from third parties are secured against land and corporate and personal guarantees. This is performed to ensure that they will be able to meet interest and principal repayments. There have been no changes from previous periods.

All receivables are monitored by the Responsible Entity. If any amounts owing are overdue these are followed up and if necessary, allowances are made for debts that are doubtful.

At the end of the reporting period there are no issues with the credit quality of financial assets that are either past due or impaired, and all amounts are expected to be received in full.

## (c) Liquidity risk

Liquidity risk is the risk that the Fund may not be able to generate sufficient cash resources to settle its obligations in full as they fall due or can only do so on terms that are materially disadvantageous.

The Fund monitors its exposure to liquidity risk by ensuring that as required there is sufficient cash on hand to meet the contractual obligations of financial liabilities as they fall due. The Fund Manager sets budgets to monitor cash flows.

The table below analyses the Fund's financial liabilities into relevant maturity groupings based on the remaining period at the end of the reporting period. The amounts in the table are the contractual undiscounted cash flows.

Less than 12 months	1-2 years	Greater than 2 years
\$	\$	\$
3,867,143	-	-
2,087,855	-	-
-	-	-
2,332,350	2,332,350	66,426,713
8,287,348	2,332,350	66,426,713
	12 months \$ 3,867,143 2,087,855 - 2,332,350	12 months years \$ \$, 3,867,143 - 2,087,855 2,332,350 2,332,350

## 3 Financial risk management (continued)

#### (c) Liquidity risk (continued)

(e,q,(ee)	Less than 12 months	1-2 years	Greater than 2 years
	\$	\$	\$
30 June 2014			
Trade and other payables	375,696	-	-
Distributions payable	936,413	-	-
Interest rate swaps	-	238,699	-
Interest bearing liabilities	2,258,360	40,588,197	-
Contractual cash flows (excluding gross settled derivatives)	3,570,469	40,826,896	

## (d) Fair value estimation

The carrying amounts of the Fund's assets and liabilities at the end of each reporting period approximate their fair values.

Financial assets and liabilities held at fair value through profit or loss are measured initially at fair value excluding any transaction costs that are directly attributable to the acquisition or issue of the financial asset or financial liability. Transaction costs on financial assets and financial liabilities at fair value through profit or loss are expensed immediately. Subsequent to initial recognition, all instruments held at fair value through profit or loss are measured at fair value with changes in their fair value recognised in profit or loss.

## (e) Fair value hierarchy

#### (i) Classification of financial assets and financial liabilities

The Fund classifies fair value measurements using a fair value hierarchy that reflects the subjectivity of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1)
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2)
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The level in the fair value hierarchy within which the fair value measurement is categorised in its entirety is determined on the basis of the lowest level input that is significant to the fair value measurement in its entirety. For this purpose, the significance of an input is assessed against the fair value measurement in its entirety. If a fair value measurement uses observable inputs that require significant adjustment based on unobservable inputs, that measurement is a level 3 measurement. Assessing the significance of a particular input to the fair value measurement in its entirety requires judgement, considering factors specific to the asset or liability.

The determination of what constitutes 'observable' requires significant judgement by the Responsible Entity. The Responsible Entity considers observable data to be that market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market.

The tables below set out the Fund's financial assets and liabilities (by class) measured at fair value according to the fair value hierarchy at 30 June 2015 and 30 June 2014.

	Level 1	Level 2	Level 3	Total
	\$	\$	\$	\$
Financial asset				
Interest rate swaps – 30 June 2015	-	306,322	-	306,322
Interest rate swaps – 30 June 2014	-	-	-	-
Financial liabilities				
Interest rate swaps – 30 June 2015	-	-	-	-
Interest rate swaps – 30 June 2014	-	238,699	-	238,699

## 4 Revenue

4 Revenue		
	30 June	30 June
	2015	2014
	\$	\$
Revenue includes:		
(a) Property rental from:		
Base property rent	13,633,290	8,506,339
Rent – expenses recoverable	291,606	198,782
Other rental income (recognised on a straight line basis)	(26,318)	44,510
Total rental income	13,898,578	8,749,631
(b) Interest income arises from:		
Cash and cash deposits	160,410	103,956
(c) Other income:		
Other miscellaneous income	1,202	15,000
5 Finance costs		
Interest paid or payable to related parties	-	242,196
Interest paid or payable to other persons	2,949,163	2,343,586
Bank fees & charges	1,653	622
Amortisation of debt establishment costs	68,116	175,749
Total finance costs	3,018,932	2,762,153
6 Remuneration of auditors		
During the year the following fees were paid or payable for services provided by the auditor of the Fund:		
Audit and other assurance services		
Audit and review of financial statements	37,000	28,000
Audit of compliance plan	3,000	2,500
Total remuneration of audit and other assurance services	40,000	30,500
Other services		
Taxation advice	5,000	5,000
Total remuneration	45,000	35,500

For the years ended 30 June 2015 and 30 June 2014, the auditor of the Fund was Grant Thornton.

## 7 Distributions to unitholders

The distributions paid and payable by the Fund for the year were as follows:

Distributions paid	5,661,067	2,699,756
Distributions payable	2,087,855	936,413
	7,748,922	3,636,169

A distribution of 1.775 cents per unit was declared for the quarter ended 30 June 2015 (2014: 1.50 cents per unit).

## 8 Cash and cash equivalents

	30 June 2015	30 June 2014
	\$	\$
The following table details the cash and cash equivalents held by the Fund at the end of the reporting period:		
Cash at bank	4,390,951	1,567,049
9 Trade and other receivables		
The following table details the trade and other receivables at the end of the reporting period:		

## **Current:**

Trade receivables	-	17,120
Proceeds from sale of property	-	1,380,924
Prepayments	-	116,085
Other receivables	2,600	3,333
	2,600	1,517,462

## Impairment and ageing

The ageing of trade receivables at the end of the reporting period was:

	Gross 2015 \$	Impairment 2015 \$	Gross 2014 \$	Impairment 2014 \$
Not past due	-	-	17,120	-
Past due 0 - 30 days	-	-	-	-
Past due 31 - 60 days	-	-	-	-
Past due 61 - 90 days	-	-	-	-
Past due over 90 days	-	-	-	-
	-	-	17,120	-

No other class of financial asset is past due.

## **10 Derivative financial instruments**

The following table details the derivative financial instruments (interest rate swap agreements) held by the Fund at their market value at the end of the reporting period:

	30 June 2015	30 June 2014
	\$	\$
Non-current asset - Interest rate swap marked to market	306,322	-
Non-current liability - Interest rate swap marked to market	<u>-</u>	238,699

It is the Fund's policy to protect part of its loans from exposure to increasing interest rates. Accordingly, the Fund has entered into interest rate swap contracts under which it is obliged to receive interest rate variable rates and to pay interest at fixed rates.

The Fund is exposed to future BBSY rates (Bank Bill Swap) and pays a margin of 1.40% over BBSY. At the end of the financial year the Fund had 3 interest rate swap agreements in place (2014: 1). These agreements provided forward cover, at an average interest rate of 2.66% (2014: 3.34%), against future BBSY rates.

At 30 June 2015 an interest rate swap agreement was in place covering 55% of the Fund's interest bearing liabilities (2014: 78%).

## 11 Investment properties

## (a) Individual valuations and carrying amounts

	Latest independent valuation		Carryin	g amount
Property			2015	2014
	Date	\$	\$	\$
Boronia Breeder Farms, NSW	June 12	4,000,000	4,150,000	4,000,000
Lynwood Breeder Farms, NSW	June 12	8,020,000	8,700,000	8,020,000
Woodleigh Breeder Farms, NSW	June 12	9,760,000	10,600,000	9,760,000
Bearii Breeder Farms, VIC	June 13	4,050,000	4,390,000	4,050,000
Stewarton Breeder Farm, VIC	June 13	5,870,000	6,700,000	5,870,000
Nagambie Broiler Farm, VIC	June 13	4,750,000	5,270,000	4,750,000
Rhynie Breeder Farm, SA	June 12	7,650,000	7,980,000	7,650,000
Eumaralla Farms, NT (1)	June 14	4,128,510	4,128,510	4,128,510
Katherine Packing Shed, NT	June 14	1,650,000	1,650,000	1,650,000
Lake Powell Orchards Lot 2, VIC (2)	June 14	1,345,440	1,345,440	1,345,440
Lake Powell Orchards Lots 5&6, VIC (2)	June 14	2,812,480	2,812,480	2,812,480
Bidgee Complex	May 14	22,000,000	22,000,000	-
Avenues Complex	May 14	15,100,000	15,100,000	-
Bowlers Lane Farms	May 14	10,000,000	10,000,000	-
Tangaratta Breeder Farms	May 14	2,950,000	3,000,000	-
Glenara Park	May 14	4,350,000	4,500,000	
Total investment properties		108,436,430	112,326,430	54,036,430

## (b) Movements during the financial year

(a) marama ummg ana mumau yan	30 June 2015	30 June 2014
	\$	\$
At fair value		
Opening balance	54,036,430	53,868,133
Capitalised expenditure	57,592,512	168,297
Revaluations/(devaluations)	723,806	(44,510)
Changes in fair value for straight-lining of rent adjustment	(26,318)	44,510
Closing balance	112,326,430	54,036,430
(c) Amounts recognised in profit or loss for investment properties		
	30 June 2015	30 June 2014
	\$	\$
	Φ	Φ
Rental income	13,924,896	8,705,121
Direct operating expenses from property that generated rental income	(576,044)	(220,670)
	13,348,852	8,484,451

Direct property operating expenses includes expenses related to those properties that generated rental income during the period.

Excludes agricultural assets which are disclosed separately in note 13.
Excludes water licences and agricultural assets which are disclosed separately in notes 12 and 13.

## 11 Investment properties (continued)

## (d) Tenancy Risk

Set out below are details of the tenants who lease properties from the Fund:

## Baiada Poultry Pty Limited ("Baiada") - representing 70% of rental income

Baiada is a privately owned Australian company which provides poultry products throughout Australia. It is Australia's largest producer of poultry with business operations including Broiler & Breeder Farms, Hatcheries, Processing Plants, Feedmilling and Protein Recovery. Baiada is the tenant of eleven of the Fund's poultry farms.

#### Select Harvests Limited ("SHV") - representing 20% of rental income

SHV is a public listed company and a major almond grower and orchard manager. It is Australia's leading manufacturer, processor and marketer of a range of nuts and associated products to the Australian retail and industrial markets and exports almonds to Asia, Europe and the Middle East. SHV is the tenant of the Fund's two Lake Powell almond properties.

## Seven Fields Operations Pty Ltd ("Seven Fields") - representing 5% of rental income

Seven Fields is a privately owned Australian company which grows packs and markets citrus and mangos and also operates several vineyards. Seven Fields leases the Fund's Eumaralla mango farm and packing shed in Katherine, Northern Territory.

#### Turi Foods Farming Division Pty Ltd ("Turi") – representing 5% of rental income

Turi is a privately owned Australian company which owns the La Ionica, Bannockburn and Golden Farms poultry brands. It is a major poultry grower and processor based in Victoria with its own feed mill, 12 poultry farms and a major processing plant at Thomastown.

## (e) Assets pledged as security

Refer to Note 15 for information on investment properties and other assets pledged as security by the Fund.

## (f) Contractual obligations and commitments

The Fund has capital expenditure obligations under existing leases totalling \$0.250 million as at 30 June 2015 (2014: \$Nil). The Fund has set funds aside for potential obligations, and will receive a return on the investment through increased lease payments.

## (g) Valuation basis

The Fund obtains independent valuations for its investment properties at least once every three years. At the end of each reporting period, the directors update their assessment of the fair value of each property, using the most recent independent valuations.

The principal assumptions underlying the fair values determined by independent valuers include those related to the amount of contractual rentals, the discount rate applied to future rentals and the estimated terminal value at the end of the lease, as well as direct comparisons with similar properties in the same location and condition and subject to similar leases. The key assumptions include the following:

	30 June	30 June
	2015	2014
Discount rates	9.75% to 12.25%	10.0% to 12.75%
Rental growth rate	2.5% to 2.75%	2.5% to 2.75%

## 11 Investment properties (continued)

## (h) Leasing arrangements

The investment properties are leased to tenants under long-term operating leases with rentals payable monthly. Minimum lease payments receivable on leases of investment properties are as follows:

	30 June 2015	30 June 2014
	\$	\$
Minimum lease payments under non-cancellable operating leases of investment properties not recognised in the financial statements are receivable as follows:		
Within one year	14,155,849	8,498,800
Later than one year but not later than 5 years	56,623,398	33,995,198
Later than 5 years	130,007,539	37,455,199
	200,786,786	79,949,197
12 Intangible assets		
Water licences:		
Opening net book amount	7,458,300	7,458,300
Reversal of impairment	810,492	-
Closing net book amount	8,268,792	7,458,300
Cont	0.246.006	0.046.006
Cost	9,246,986	9,246,986
Accumulated impairment	(978,194)	(1,788,686)
Net book amount	8,268,792	7,458,300

The Fund owns 5,383 megalitres (June 2014: 5,383 megalitres) of permanent water licences, which form an integral part of the properties under long-term leases.

Water licences have an indefinite useful life as a result of their legal form and are not amortised.

During the year the Fund has recognised \$810,492 as revenue for the reversal of impairment of water licences. The reversal was recognised having regard to the latest valuations of the properties including the water licences.

## 13 Agricultural assets

Trees are an integral part of the agricultural assets that are leased to tenants under long-term leases.

The Fund owned the following agricultural assets as at 30 June 2015:

- (a) 43,800 mixed age mango and citrus trees; and
- (b) 179,900 almond trees aged 9 11 years

(a) Movement in carrying amounts  Movement in the carrying amounts for agricultural assets between the beginning and end of the current financial year:	30 June 2015 \$	30 June 2014 \$
Opening balance at 1 July	16,675,270	12,303,567
Revaluations	809,508	4,371,703
Closing balance at 30 June	17,484,778	16,675,270

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## 13 Agricultural assets (continued)

## (b) Basis of valuations

The Fund holds agricultural investment properties which are carried at independent valuations.

In the case of mango and citrus trees, the fair value of agricultural assets is estimated according to an average tree sale rate by adopting a direct comparison approach as explained in Note 2(c). The assumed fair value used for mango trees was \$100/tree (2014: \$100/tree) and for citrus trees was \$35/tree (2014: \$35/tree).

In the case of almond trees, the fair value of agricultural assets is estimated by deducting the estimated value of land, irrigation infrastructure and water licences from the estimated fair value of the total property including water licences. The resultant fair value derived for the Lake Powell Lot 2 almond orchard was \$30,763/ha. (2014: \$29,392/ha.) and the resultant fair value derived for the Lake Powell Lots 5 & 6 almond orchards was \$28,991/ha. (2014: \$27,680/ha.).

## (c) Financial risk management strategies

The lessee and sub-lessees are responsible for all operating costs relating to the Fund's properties, including those related to agricultural assets, and they are the sole beneficiaries of the produce from those agricultural assets. The Fund's sole income from its investment properties (including agricultural assets) is rental revenue received under its long-term leases.

Several of the leases give the tenant the right to terminate the leases should the underlying property be adversely affected by natural disaster or disease. The Directors assess risks associated with the properties and obtain insurance coverage where appropriate and cost effective.

## (d) Assets pledged as security

Refer to Note 15(a) for information on agricultural assets and other assets pledged as security by the Fund.

## (e) Contractual obligations

The Fund has no commitments to purchase agricultural assets as at 30 June 2015 (2014: Nil).

## 14 Trade and other payables

The following table details the trade and other payables by the Fund at the end of the reporting period:

	30 June 2015	30 June 2014
	\$	\$
Sundry creditors and accruals	1,028,207	367,181
Related party payables	-	8,515
Rent received in advance	2,838,936	-
	3,867,143	375,696

## 15 Interest bearing liabilities

30 June 2015	30 June 2014
\$	\$
63,900,000	40,400,000
(154,810)	
63,745,190	40,400,000
	2015 \$ 63,900,000 (154,810)

(i) The Fund's debt facility with the Commonwealth Bank of Australia ('CBA') was renegotiated on 15 May 2015 changing from a Market Rate Loan Facility to a Cash Advance Loan Facility, extending the term by one year and reducing the costs of undrawn facility amounts and rollovers.

At year-end the Facility had a limit of \$80,200,000 and a maturity date of 31 July 2018.

## (a) Assets pledged as security

The bank facilities are secured by a registered first mortgage over the properties and water licences owned by the Fund.

The carrying amounts of assets pledged as security are:

Investment properties	112,326,430	54,036,430
Water licences	8,268,792	7,458,300
Agricultural assets	17,484,778	16,675,270
Asset sold awaiting settlement	-	1,380,924
	138,080,000	79,550,924
(b) Financing arrangements		
The Fund had the following loan facilities available at year-end:		
Facility Limit	80,200,000	40,400,000

Facility Limit	80,200,000	40,400,000
Drawn amount	(63,900,000)	(40,400,000)
Undrawn facility	16,300,000	-

## (c) Covenants

The covenants over the Cash Advance Loan Facility require an interest cover ratio of greater than 2.0 times and a loan to market value of investment properties ratio of less than 65%. The Fund was in compliance with its covenants as at 30 June 2015 and 30 June 2014.

## 16 Contributed equity

Movement Year ended 30 June 2014 Opening Balance Movement in Ordinary units	Number of units 60,602,809	<b>\$</b> 55,303,659 -
Closing Balance	60,602,809	55,303,659
Movement Year ended 30 June 2015		
Opening Balance	60,602,809	55,303,659
Issue of new Ordinary units	68,608,543	40,146,670
Redemption of units	(13,673,788)	(7,801,445)
Capitalised costs associated with the Product Disclosure Statement		(84,160)
Closing Balance	115,537,565	87,564,724

The issue of new units stated above are recognised net of contribution fees of \$913,081.

As stipulated in the Fund's Constitution, each unit represents a right to an individual unit in the Fund and does not extend to a right to the underlying assets of the Fund. There are no separate classes of units and each unit has the same rights attaching to it as all other units of the Fund.

## **Capital management**

The objective of the Fund is to provide unitholders with regular tax advantaged income distributions and moderate capital growth over the longer term. The Fund aims to achieve this objective mainly through investing in property and infrastructure assets used in the primary production industry, with a particular focus on Australian horticulture.

The Fund aims to invest to meet the Fund's investment objectives while maintaining sufficient liquidity to meet its commitments. The Responsible Entity regularly reviews the performance of the Fund, including asset allocation strategies, investment and operational management strategies, investment opportunities, performance review, and risk management.

## 17 Accumulated losses

	30 June 2015	30 June 2014
	\$	\$
Movements in accumulated losses were as follows:		
Opening accumulated losses	(15,999,956)	(21,319,486)
Net profit for the year	9,263,839	8,955,699
Distribution paid or payable	(7,748,922)	(3,636,169)
Closing accumulated losses	(14,485,039)	(15,999,956)

## 18 Related party disclosures

## Responsible entity

The Responsible Entity or its related parties are entitled to receive fees from the Fund, or in relation to the Fund, in accordance with the Fund's Constitution.

	30 June 2015	30 June 2014
	\$	\$
The following transactions occurred with Arrow Funds Management Limited as the Responsible Entity or its related parties:		
Management fees paid or payable by the Fund to the Responsible Entity	1,371,383	663,459
Contribution fees received by the Responsible Entity	913,081	-
Asset management fees paid or payable by the Fund to Agri Management Pty Ltd <sup>(1)</sup>	261,250	33,000
Compliance services paid or payable to Compliance Risk Services Pty Ltd (2)	7,050	-
Interest paid or payable on loan from Align Management Pty Ltd (3)	-	242,196
Aggregate amounts payable at the end of the year to Arrow Funds Management Limited as the Responsible Entity or its related parties:		
Responsible Entity – management fee	118,120	-
Responsible Entity – expense reimbursement	-	8,515
Agri Management Pty Ltd (1)— asset management fees	22,000	-

- (1) Agri Management Pty Ltd is a director related party.
- (2) Compliance Risk Services Pty Ltd is a director related party.
- (3) Align Management Pty Ltd is a director related party. On 28 March 2013 it acquired a loan made to the Fund in September 2008 by Arena Property Fund, a party associated with the previous Responsible Entity. The loan of \$4.917 million was repaid in full on 18 December 2013.

## Key management personnel

## (a) Directors

Key management personnel include the following two executive directors of Arrow Funds Management Limited, who each held office throughout the financial year:

Andrew Ashbolt Matthew Reid

No compensation was paid directly by the Fund to any key management personnel of the Responsible Entity. Payments made by the Fund to the Responsible Entity do not specifically include any amounts attributable to the compensation of key management personnel.

An independent director of Arrow Funds Management Limited, Murray Jones, also acts as Chairman of the Compliance Committee and was paid a total of \$10,000 by the Fund for undertaking that role during the year ended 30 June 2015 (2014: \$7,500).

An alternative director of Arrow Funds Management Limited, Gerald O'Byrne, also acts as an independent member of the Compliance Committee. He was paid a total of \$10,000 by the Fund for undertaking that role during the year ended 30 June 2015 (2014: \$7,500).

## (b) Key management personnel loan disclosures

The Fund has not made, guaranteed or secured, directly or indirectly, any loans to the key management personnel or their personally related entities at any time during the reporting period.

## 18 Related party disclosures (continued)

## (c) Other transactions with the Fund

Reid Advisory Pty Ltd, a company associated with Matthew Reid, a director of Arrow Funds Management Limited, was contracted to supply lead advisory services in relation to the Fund's Public Offer dated 10 June 2014 and its associated transactions. Fees paid or payable for those services were \$64,800 during the year ended 30 June 2015 (2014: \$156,000).

Apart from the details disclosed in this note, no key management personnel have entered into a material contract with the Fund during the financial year and there were no material contracts involving key management personnel's interests existing with the Fund at year end.

## (d) Related party unit holdings

The following related parties held units in the Fund during the financial year:

	Distributions paid/payable by the Fund		Unit I	Unit holding		Interest held	
	2015 \$	2014 \$	2015 Units	2014 Units	2015 %	2014 %	
Agri Management Pty Ltd	762,669	412,830	11,000,000	7,575,000	9.5%	12.5%	
AH & RH Ashbolt	47,369	15,959	830,194	314,781	0.7%	0.5%	
Reid Advisory Pty Ltd	24,622	5,637	362,545	147,740	0.3%	0.2%	
MJJ Nominees Pty Ltd	9,875	-	168,919	-	0.2	-	

## 19 Reconciliation of profit to net cash inflow from operating activities

	30 June 2015 \$	30 June 2014 \$
Profit for the year	9,263,839	8,955,699
Straight lining adjustment on rental income	26,318	(44,510)
Amortisation of borrowing costs	68,116	140,749
Net changes in fair value of investment properties	(723,806)	44,510
Net changes in fair value of agricultural assets	(809,508)	(4,371,703)
Net changes in fair value of water rights	(810,492)	-
Net loss/(gain) on derivative financial instruments	1,829,526	(84,926)
Changes in operating assets and liabilities:		
Decrease in receivables	133,938	114,930
Increase in payables	3,491,447	114,930
Net cash inflow from operating activities	12,469,378	4,759,770

Arrow Primary Infrastructure Fund Notes to the financial statements 30 June 2015 (continued)

## 20 Contingent assets and liabilities

There were no outstanding contingent assets or liabilities as at 30 June 2015 (2014: Nil).

## 21 Events occurring after the reporting period

The Responsible Entity is proposing to acquire and lease back a free range egg farm in New South Wales on behalf of the Fund and expects to settle on this property in late August 2015. The purchase price is expected to be approximately \$5.9 million and will be funded from the Fund's existing debt facility.

The Directors are not aware of any other matter or circumstance that has arisen since 30 June 2015 that has significantly affected, or may significantly affect, the Fund's operations, the results of those operations or the state of the affairs of the Fund in future financial years, other than those matters stated in this report.

## **Directors' declaration**

In the opinion of the directors of the Responsible Entity:

- (a) the financial statements and notes set out on pages 5 to 29 are in accordance with the *Corporations Act* 2001, including:
  - (i) complying with Accounting Standards, the *Corporations Regulations 2001* and other mandatory professional reporting requirements, and
  - (ii) giving a true and fair view of the Fund's financial position as at 30 June 2015 and of its performance for the financial year ended on that date, and
- (b) there are reasonable grounds to believe that the Fund will be able to pay its debts as and when they become due and payable, and
- (c) Note 2(a) confirms that the financial statements comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

This declaration is made in accordance with a resolution of the directors.

Andrew Ashbolt Director

ANTHON

Melbourne 12 August 2015



The Rialto, Level 30 525 Collins St Melbourne Victoria 3000

Correspondence to: GPO Box 4736 Melbourne Victoria 3001

T +61 3 8320 2222 F +61 3 8320 2200 E info.vic@au.gt.com W www.grantthornton.com.au

# Independent Auditor's Report To the Members of Arrow Primary Infrastructure Fund

We have audited the accompanying financial report of Arrow Primary Infrastructure Fund (the "Fund"), which comprises the statement of financial position as at 30 June 2015, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information and the directors' declaration of the Fund.

## Directors of the Responsible Entity' responsibility for the financial report

The Directors of the Responsible Entity of the Fund are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001. The Directors of the Responsible Entity' responsibility also includes such internal control as the Directors of the Responsible Entity determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error. The Directors of the Responsible Entity also state, in the notes to the financial report, in accordance with Accounting Standard AASB 101 Presentation of Financial Statements, the financial statements comply with International Financial Reporting Standards.

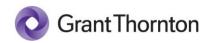
## **Auditor's responsibility**

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require us to comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

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An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error.

In making those risk assessments, the auditor considers internal control relevant to the Fund's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors of the Responsible Entity, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Independence

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001.

## **Auditor's opinion**

In our opinion:

- a the financial report of Arrow Primary Infrastructure Fund is in accordance with the Corporations Act 2001, including:
  - i giving a true and fair view of the Fund's financial position as at 30 June 2015 and of its performance for the year ended on that date; and
  - ii complying with Australian Accounting Standards and the Corporations Regulations 2001; and
- b the financial report also complies with International Financial Reporting Standards as disclosed in the notes to the financial statements.

GRANT THORNTON AUDIT PTY LTD

Chartered Accountants

Grant Thornton

Michael Climpson

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Partner

Melbourne, 12 August 2015